

200 Civic Center Way, El Cajon, CA 92020 619.334.3000

Board of Directors Meeting Agenda

Date: Wednesday - March 5, 2025

Time: 5 P.M.

Location: 100 Civic Center Way, El Cajon, CA 92020 - ECPD Community Room

AGENDA PUBLIC COMMENT (Limit - 15 Minutes):

Members of the public may address the Board during public comment on a particular agenda item, or if they wish to make a general comment on a matter within the subject matter jurisdiction of the District. The President of the Board will call on the member of the public at the appropriate time and allow the member of the public to provide live comment. On their own initiative or in response to questions posed by the public, board members may ask a question for clarification; provide reference to staff or other resources for factual information or request staff to report back to the Board at a subsequent meeting. A member of the Board may take action to direct staff to place a matter of business on a future agenda. The Board limits each speaker to 3 minutes per subject or topic. The timer will begin when the participant begins speaking.

1. Attending in Person: Please submit a speaker slip to the Clerk of the Board. Speaker slips can be downloaded from the website and submitted via email to JohnCollins@downtownelcajon.com.

NON-AGENDA PUBLIC COMMENT (Limit - 15 Minutes):

Persons wishing to address the Board regarding items not on the posted agenda may do so at this time. In accordance with State law, Board may not take action on an item not scheduled on the Agenda. If appropriate, the item will be placed on a future agenda. The Non-Agenda Public Comment period is limited to a total of 15 minutes.

<u>Agendas:</u> Agenda packets are available at: https://downtownelcajon.com/meeting-agenda-and-minutes/ for public inspection at least 72 hours prior to scheduled meetings.

DISABLED ACCESS TO MEETING: A request for disability-related modification or accommodation, including auxiliary aids or services, may be made by a person with a disability who requires a modification or accommodation in order to participate in the public meeting. Any such request must be made to the Clerk of the Board at 619-334-3000 at least 24-hours before the meeting.

WRITINGS DISTRIBUTED TO THE BOARD: Pursuant to Government Code 54957.5, written materials distributed to the Board of Directors in connection with this agenda will be available to the public at the Downtown El Cajon Business Partners office located at 200 Civic Center Way, El Cajon, CA 92020. In addition, supporting documentation (including attachments referenced in the agenda) is available for viewing on the Downtown El Cajon website - https://downtownelcajon.com/meeting-agenda-and-minutes/.



200 Civic Center Way, El Cajon, CA 92020 619.334.3000

#1.) CALL TO ORDER AND DETERMINATION OF A QUORUM

#2.) APPROVAL OF MINUTES: Approve the minutes from the February 5, 2025 board meeting.

#3.) PUBLIC COMMENT AND DISCUSSION: (Limit - 15 Minutes)

Members of the public may address the Board during public comment on a particular agenda item, or if they wish to make a general comment on a matter within the subject matter jurisdiction of the District. The President of the Board will call on the member of the public at the appropriate time and allow the member of the public to provide live comment. On their own initiative or in response to questions posed by the public, board members may ask a question for clarification; provide reference to staff or other resources for factual information or request staff to report back to the Board at a subsequent meeting. A member of the Board may take action to direct staff to place a matter of business on a future agenda. The Board limits each speaker to 3 minutes per subject or topic. The timer will begin when the participant begins speaking.

1. Attending in Person: Please submit a speaker slip to the Clerk of the Board. Speaker slips can be downloaded from the website and submitted via email to <u>JohnCollins@downtownelcajon.com</u>.

#4.) PBID ACTION AGENDA ITEMS:

- 4.1 Discussion and possible approval of Board officers: Ron Nevels (Chairman), Corey Marco (Vice Chairman), Cathy Zeman (Treasurer), and Paris Landen (Sccretary).
- **4.2** Discussion and possible approval of the Executive Director.
- **4.3** Discussion and possible approval to cancel district security contract with Light House Security Solutions.
- 4.4 Discussion and possible approval of the Dinner and a Concert 2025 budget.
- 4.5 Discussion and possible approval of recommendations for 2025 Cajon Classic Cruise.
- **4.6** Discussion and possible approval of Chris Berg and Paris Landen forming the new Restaurant and Bar Committee.

#5.) NON-PBID ACTION AGENDA ITEMS:

5.1 - No NON-PBID action items to discuss at this time.

#6.) REPORTS - INFORMATION ONLY:

- 6.1 Directors' Report -
- 6.2 President's Report -
- 6.3 City of El Cajon Report -
- 6.4 The Magnolia General Manager's Report -



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#7.) CLOSED SESSION:

7.1 - No closed session items to discuss at this time.

#8.) ADJOURNMENT

#9.) NEXT BOARD MEETING

9.1 - The next meeting is: TO BE DETERMINED.

CERTIFICATION OF POSTING:

l certify that on: <u>February 28, 2025</u>, I posted a copy of the foregoing Agenda at 200 Civic Center Way, El Cajon, CA 92020, the regular meeting place of the Board of Directors of the Downtown El Cajon Business Partners District, and at 100 Civic Center Way, El Cajon, CA 92020 - ECPD Community Room, said time being at least 72-hours in advance of the Regular Meeting of the Board of Directors. (Govt. Code Section 54954.2)

Executed at El Cajon, California, on: February 28, 2025.

John Collins, Clerk of the Board

Minutes of February 5, 2025 Board Meeting Downtown El Cajon Business Partners Inc.

Board Members Present:

Ron Nevels	Chairman	Lee Mench	Secretary
N/A	Treasurer	Chris Berg	City of El Cajon
Gabriel Marrujo	Director	Charlotte Wood	Guest
Graham Mitchell	City of El Cajon	Corey Marco	Director
Rich Riel	Guest	Paris Landen	Director
Ryan Villegas	City of El Cajon	Nate Prescott	City of El Cajon
Marco LiMandri	New City America	Dominic LiMandri	New City America
Shirley Zawadzki	New City America	Steve Lordigyan	Cajon Classic Cruise
Wendy Morris	Sophie's Gallery	Debra Emerson	SMSC
Helen Zamora	Olaf Wieghorst	Jack Doherty	Olaf Wieghorst
Tony Cortes	True Line Alignment	Tim Ralph	Guest
Linda Baltodano	East County Art Assn.	Christian Martin	Nexstreet

#1.) CALL TO ORDER: 5:03 p.m.

#2.) APPROVAL OF MINUTES: L. Mench motioned to approve the October 23 & 30, 2024 regular and special meeting minutes C. Berg seconded the motion. The October 23 & 30, 2024 minutes were approved unanimously.

#3.) PUBLIC COMMENT:

3.1 - The Board heard pubic comments from the public on several agenda items.

#4.) PBID ACTION ITEMS:

4.1 - G. Marrujo motions to move Agenda item **4.1** down to item **4.5**. C. Berg seconded the motion. The motion passed unanimously.

- **4.2** C. Marco motions to approve the amended DECBP Bylaws. C. Berg seconded the motion. The motion passed 4 to 1. (L. Mench voted NO).
- **4.3** L. Mench motions to approve Paris Landen, general manager of The Magnolia to the Board of Directors. C. Marco seconded the motion. The motion passed unanimously.
- **4.4** Nate Prescott replaced C. Berg due to conflict of interest on this agenda item. Christian Martin from Nexstreet gives his presentation to the Board for the Executive director position. Marco LiMandri from New City America gives his presentation for the Executive director position. The Board scores each presentation with their score cards for possible approval at the next meeting.
- **4.5** (Item **4.1** moved) Board discussions and guest speaker recommendations on the Cajon Classic Cruise 2025 car shows through their perspectives as business owners. Steve Lordigyan speaks to Board and audience on how he plans to improve the Cajon Classic Cruise in 2025. G. Marrujo motions to table item **4.5** until after the car show meeting. L. Mench seconded the motion. The motion passed unanimously.
- **4.6** G. Marrujo motions to table the 2025 DECBP Budget. L. Mench seconded the motion. The motion passed unanimously.
- **4.7** C. Berg explains how the Arrival Event would operate and the potential to bring in a new demographic of consumers for the District businesses. C. Marco motions to approve the Arrival Event. C. Berg seconded the motion. The motion passed 4 to 2. (L. Mench & G. Marrujo voted NO.)
- **4.8** C. Marco motions to approve the America on Main St 2025 event. C. Berg seconded the motion. The motion passed unanimously.

#5.) NON-PBID ACTION ITEMS:

5.1 - No NON-PBID items to discuss at this time.

#6.) REPORTS - INFORMATION ONLY:

- **6.1** Directors' Report No Director's reports at this time.
- 6.2 Chairman's Report No Chairman report at this time.
- 6.3 City of El Cajon Report No City of El Cajon report at this time.
- **6.4 -** The Magnolia Report Paris Landen recommends to check out the upcoming shows at The Magnolia theatre.

#7.) CLOSED SESSION:

7.1 - No closed session matters to discuss at this time.

#8.) ADJOURNMENT:

8.1 - R. Nevels motioned to adjourn the meeting, C. Marco seconded the motion. The motion passed unanimously, meeting adjourned at 7:42 p.m.

#9) NEXT MEETING:

9.1 - March 5th, 2025.



Request for Proposal For An Executive Director or District Management Company for the Downtown El Cajon Property Based Improvement District -

Issued December 09, 2024 – Due Date is January 17, 2025

The Downtown El Cajon Property Based Improvement District (hereafter known as the "PBID" or the Downtown El Cajon Business Partners, DECBP") seeks a qualified Executive Director or District Management Company to serve in the capacity of an overseer and administrator of the special benefit services performed in the district. These special benefit services are funded by the Downtown El Cajon Property Based Improvement District. Individuals, district management companies, or their equivalent are encouraged to apply to administer and oversee the services of the DECBP, under the direction of the DECBP board.

Background:

The Downtown El Cajon Business Partners is a Nonprofit Corporation - CA - Mutual Benefit whose primary function is to administer the existing Downtown El Cajon PBID. The Downtown El Cajon PBID was approved by a vote of the affected property owners in April 2016 and authorized by the El Cajon City Council through a Resolution of formation in June 2016. The DECBP has a contract with the City of El Cajon to administer the revenues for this assessment district. The Fiscal Year 2024-25 revenues for the PBID are anticipated to generate approximately \$566,021.05.

The special benefit services funded by this PBID include maintaining cleanliness and order in the public rights of way, improving district identity, running the web site and all district events, serving the corporations' administrative needs and advocating on behalf of the area's property owners, business owners, city staff, elected officials, and residents. The PBID is a mandatory assessment district that funds special benefits or those services over and above what is currently provided by the City of El Cajon. The PBID includes all property owners within the boundaries of the attached map. The function of the PBID is also one that seeks to improve the overall appearance of the office, retail, restaurant/bar, services and related building mix and public space improvements within the district.

The expectations for the administrative employment or contract for services for this position are as follows:

Experience required:

- Ability to effectively promote the benefits of the PBID to assessed property owners.
- Working with public benefit, non-profit corporation Board of Directors.
- Understanding assessment district law and Proposition 218 special benefit requirements.
- Demonstrated understanding of the workings of a district management corporation.
- Working independently without direct supervision.
- Ability to effectively communicate with stakeholders (property owners, business owners, city staff, elected officials, and residents).
- Ability to write as well as maintain records of the DECBP.
- Identify and pursue successful funding sources outside of the management corporation.
- General understanding of the City staff and Board of Supervisors of the City of El Cajon and County of San Diego.
- Demonstrated experience in business attraction to commercial districts.
- Knowledge of accounting principles.
- Knowledge of property management.
- Knowledge of maintenance of the public rights of way.
- Ability to oversee, supervise, hire and fire vendors, contractors, subcontractors, maintenance staff and office staff.
- Ability to provide proven recommendations of effective donation programs.
- Basic and intermediate computer and email skills.
- Hire, manage and supervise necessary Employees and staff.
- Ability to initially implement all of the above and other tasks required to ensure the success of the PBID.

Hours required

The Executive Director or District Management Company shall be on site or on the job as many hours as necessary to properly perform the duties required, a minimum of 40 hours per week, normally Monday through Friday, 9:00 a.m. to 5:00 p.m., however may include evening and weekend work.

Duration:

The Executive Director or District Management Company agreement shall commence on or about April 1, 2025, and remain in force until determined by the Board of Directors. The Board maintains the right to terminate the agreement or employment within 30 days written notice, with or without cause, throughout the term of the agreement.

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The Executive Director or District Management Company's compensation is depended on related experience in this field. Please include similar positions and pay scale for past work in a related field.

Employment status:

The Executive Director or District Management Company shall be an "at will" employee or company with a 30-day termination clause. Individuals or PBID District Management Companies, or other BIDs management entities or partnerships with appropriate experience are encouraged to submit a response to this RFP. The DECBP management corporation will enter into an employment relationship with the selected candidate(s) or companies, based upon knowledge of the needs of this position. The main point of contact for the selected candidate or company shall be the City Representative on the Board, Chris Berg. Any individual hired as CEO or Executive Director shall be an at will employee.

Expectations of the Selected Candidate/Company include but are not limited to:

I. Implementation of Services:

- Reviewing the Management District Plan to become knowledgeable of the "Management District Plan" and scope and depth of special benefit services voted upon by the property owners of each District. In that light, be prepared to oversee internal staff and/or contract providers for security, landscaping, sidewalk maintenance, etc., to ensure the highest level of services for the benefit of property owners, residents and businesses. Be knowledgeable of the limitations of the "special benefit services" as explained in Article XIII(D) of the State Constitution.
- Being available to Interface with DECBP property owners, residents, businesses, visitors and City officials as necessary in response to the delivery of services.
- Regularly walking with the Operations Directors, contractors and/or their respective staff members or employees to ensure the highest level of maintenance and order is provided.
- Ensuring that the Operations Director reports to the City immediately on any and all hazardous conditions in the public rights of way.
- Monitoring frequently the level of problematic issues in the public rights of way.
- Responding to constituent concerns with face-to-face interaction as quickly as possible.
- Responding to e-mails or inquiries by Board members or constituents with all due speed.
- Advising Board Committees on the implementation of strategies that promote the welfare of District residents, property owners, businesses, employees and community members.
- Developing and overseeing new programs and improvement projects, approved by the Board, to enhance the quality of the District
- Attracting business to the District.

II. Corporate Organizational Support

- Board meetings, clerical, administrative and organizational support
 - o Attend all Board and Executive Committee meetings.
 - Prepare all Board packets, post consistent with the Brown Act and City of El Cajon open meeting provision requirements.
 - o Distribute Board packets prior to the meetings.

- o Prepare and distribute all committee and task force packets prior to the meeting.
- Work closely with President and Committee Chairs in the preparation of meetings.
- Attend all Board Standing Committee and Task Force meetings.
- o Help direct and manage Board discussions
- o Review and correct all minutes for accuracy.
- Maintain all corporate meeting records consistent with the Brown Act provisions.
- o Oversee and monitor the annual election of Board members.
- o Keep a roster of attendance for all Board members to ensure compliance with the bylaw's attendance requirements.
- Seek grants and non-assessment district revenues to supplement the services and activities of the PBID.

III. General Administration

- Fiscal
 - o Monitor Committee budgets and reforecasts to make sure they are in line with projections.
 - o Prepare financial statements and prepare checks as necessary.
 - o Monitor assessment compliance reports with the City.
 - o Prepare and monitor annual budgets for the City Annual reports.
 - o Work with auditor for annual 990 reports and audits to the City.
 - o Prepare monthly financial reports to the Board.

Supervisorv

- Oversee Operations Director and maintenance employees or providers.
- Supervise administrative assistants, consultants and interns, as necessary.

Office

- o Equipment acquisition and maintenance.
- o General maintenance, cleaning and organization.
- o Maintain office, rent and related Board assets.
- Ensure public accessibility to records and minutes of the corporations.

IV. Other issues

The Executive Director or District Management Company shall implement any and all other tasks as prioritized by the Board of Directors or officers as may arise from time to time, which may require.

- Knowledge of land use issues and urban zoning issues.
- Knowledge of District Identity strategies to promote a positive image.
- Familiarity with the International Downtown Association or other trade associations.
- Implementation of new ideas as directed by the Board.

V. Due Date:

The DECBP Board of Directors reserves the right to accept, negotiate, reject or propose amendments to any and all proposals/resumes submitted for administration of the Downtown El Cajon PBID. The selection process will be determined based upon district management experience, knowledge of the law, experience in working with non-profit Boards and knowledge of the City of El Cajon City structure. We reserve the right to reject any and all applicants as well as to determine that we will not fill this position. For any questions regarding this RFP, please call Chris Berg, City Representative and Board Member at 619.441.1511.

Please e-mail any proposal/resume for this RFP to:

Downtown El Cajon Property Based Improvement District Chris Berg, City Representative and Board Member City of El Cajon 200 Civic Center Way, El Cajon CA 92020

E-mail proposals/resumes will be accepted at the following e-mail address: cberg@elcajon.gov

Due date: Friday, January 17, 2025, at the office above.

Please send three references, as well as three letters of recommendation for similar work related to District Management services.

Commencement Date:

The commencement date of the agreement(s) shall be on or around April 1st, 2025, and shall terminate when the Board determines that further services are needed.

The Board maintains the right to terminate the agreement or employment with 30-days written notice, with or without cause, throughout the term of the agreement.

The Downtown El Cajon Business Partners is an Affirmative Action, Equal Opportunity employer and does not discriminate against employees or applicants because of race, religion, creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex gender, gender identity, gender expression, age, or sexual orientation, or any other characteristics protected by State and Federal law.

To: Board of Directors, Downtown El Cajon Business Partners

From: Chris Berg & Cathy Zeman

Date: 03.05.2025

Subject: Recommendation for Termination of Lighthouse Security Contract

Executive Summary

After a thorough review of our current security contract with Lighthouse Security Solutions (LHSS), it has become evident that their services do not align with the primary goals of our organization, particularly in deterring and preventing homeless encampments within our downtown district. LHSS's scope of work, as outlined in the contract, is focused solely on property monitoring and incident reporting, without including any actionable enforcement or deterrent measures. Based on these findings, we recommend the termination of our agreement with LHSS and the pursuit of alternative solutions that better serve the needs of our district.

Findings

1. Limited Scope of Services

- The contract defines LHSS's primary role as "protection of property," restricting their responsibilities to monitoring specific properties owned by Downtown El Cajon Business Partners. Their duties do not extend to adjacent sidewalks, streets, or public spaces where encampments typically form.
- LHSS is not contracted to engage with or remove individuals, only to observe and report, making their presence largely ineffective in addressing our concerns.

2. Contract Does Not Include Proactive Engagement

- The contract does not require LHSS security personnel to take any direct action against encampments or loitering individuals beyond reporting their presence.
- Security personnel provide no deterrent beyond their visible presence, which has proven insufficient in preventing the establishment of encampments.

3. No Enforcement Authority

- LHSS does not offer services to enforce trespassing laws, remove individuals, or intervene in any way that would actively discourage homeless encampments.
- While they alert law enforcement, response times and call prioritization remain outside of their control, often resulting in continued inaction.

4. Ineffectiveness in Addressing Our Objectives

- Our primary objective was to prevent and deter homeless encampments within the downtown district. However, under the current contract, LHSS's activities are limited to taking pictures of homeless individuals and filing reports, without any meaningful intervention.
- Despite their continued patrols, there has been no noticeable reduction in encampments or loitering issues.

5. Financial Misalignment

- The board is currently allocating significant funds (\$24 per hour per guard, totaling approximately \$1,344 per week) for services that do not directly contribute to our goal of maintaining a safer, cleaner downtown environment.
- These funds could be better utilized by contracting a firm that offers more proactive security solutions, such as businesses specializing in engagement-based deterrence or coordination with law enforcement and outreach teams.

Recommendation

Based on the above findings, we recommend the board take the following actions:

- 1. **Issue a formal notice of contract termination** to Lighthouse Security Solutions in accordance with the contract's termination clause.
- Research alternative security providers who offer services aligned with our goals, specifically those capable of proactive engagement and deterrence of encampments.
- Consider alternative solutions, such as enhanced coordination with local law enforcement, implementing security measures like defensive landscaping and strategic lighting, or partnering with social services for a more comprehensive approach.

By terminating the LHSS contract and seeking a more effective security strategy, we can better address the concerns of our business partners and work toward a more secure and welcoming downtown district.

Sincerely, Chris Berg & Cathy Zeman Downtown El Cajon Business Partners



Security Service Contract On January 10, 2022 This Agreement for Professional Security Services (the "Agreement"), effective January 01, 2022 is by and between Light House Security Solutions Inc, a domestic business corporation licensed by the California Department of consumers affairs, Bureau of Security and Investigative Services, as Watch-Guard and Patrol Agency, with its principal office at 1121 Greenfield Dr Unit 3 El Cajon CA 92021 (hereinafter "LHSS"), and Downtown El Cajon Business Partners ("hereinafter Client").

WHEREAS, Client finds that LHSS is willing to perform Security Guard work hereinafter described in accordance with the provisions of this Agreement; and

WHEREAS, Client finds that LHSS is qualified to perform the work, all relevant factors considered, and that such performance will be in furtherance of Client's business.

NOW, THEREFORE, in consideration of the mutual covenants set forth herein and intending to be legally bound, the parties hereto agree as follows:

1 SERVICES.

Services to Client: LHSS shall provide the following ("Services") to Client only: La The protection of property of the client within the established area(s) of the Downtown El Cajon Business Partners District, not including adjacent property, sidewalks, streets, wooded areas, residences, establishments, or businesses, or other areas not specifically indicated in this agreement. The designated areas shall be listed in an attached "Exhibit A". The terms "protection of property", shall in no way be construed to suggest that LHSS is responsible for incidents that occur, which upon acting in good faith, the LHSS security guard performs his or her duties as outlined in this contract and according to LHSS General Orders, and the incident occurs as a result of an unforeseen circumstance, or upon the reliance by a third party, not covered by this agreement, that LHSS is responsible for the protection of his or her life or property or any other duties contained in this agreement to the client. LHSS employees will not perform any duties not contracted for. Further that this agreement is solely for the mutual benefit of the parties who enter into it. Nothing shall be construed to suggest that LHSS, its employees, agents, or security guards are compelled, required, contracted, or willing to protect the life or lives or property of persons unless specifically listed in this agreement.

- 1.b The terms "protection of property" shall include the listed property in "Exhibit A". The duties of the LHSS security guard regarding the protection of property include and are limited to:
 - 1- Providing a visible deterrent for property crimes and crime against the client, which include criminal mischief, making graffiti, larceny, burglary, and criminal tampering, and trespass, and criminal trespass, misapplication of property. The terms are limited to the property of the client, so long as the property is located within the geographical area of the items listed in "Exhibit A".
 - 2- Alerting the proper law enforcement authority of the incident immediately.

Nothing shall be construed to suggest that LHSS, its employees, agents, or security guards are compelled, required, contracted, or willing to protect the life or property of persons not specifically listed in this agreement.

LHSS will provide security guards with the qualifications described in section 4 of this agreement.

2 PAYMENT AND INVOICING TERMS.

- 2.1 Payment for Services: LHSS will be paid as follows: Payment shall be billed in advance and due immediately based on the net agree upon. The client shall, upon receiving an invoice from LHSS, pursuant to section 2.3, make payments in the agreed manner by company check or credit card (Visa, MasterCard, American Express or Discover) payable to LHSS. Such payment shall be made weekly due in net 30 days from the date of invoice. Shift supervisor or shift leads are bill at a different rate based on the pay rate for that position, billing for such position if required by client is charged at a differential rate from the base rate. The following listed Holidays are subject to billing at the extra coverage Holiday Rate: New year's Eve, New year's Day, Memorial Day, President's Day, 4th of July, Labor Day, Thanksgiving Day, day after Thanksgiving Day, Columbus Day and Christmas Eve, Christmas Day. With the new wage laws being enforced in California per year, wage adjustments will occur based on labor codes as needed. Emergency coverage or court is billed at a different rate of \$60.00 per hour. Extra coverage/ Event coverage is billed at a different rate of \$30.00 per inspection /per hour outside of the standard rate of billable hours, as stated in section 2.2.
- 2.2 LHSS will bill the client at a rate of \$24.00 per hour at 8 hour shifts 7 days a week at 56 hours per week \$1,344.00 as agreed by the client and LHSS. Security Services based on 224 or 248hrs per month. Holiday rate is \$30.00 and is billed at time half which is \$45.00 per hours during holidays coverage as stated above in section 2.1

2.3 Court Appearances:

Client agrees to pay LHSS \$60.00 per hour per employee for all employees who are required to appear in Court as a witness related to any incident occurring at clients premises listed in Section 2.1 of this agreement.

2.4 INVOICING & LATE PAYMENT POLICY:

(a) Invoices will be submitted by LHSS for payment by Client. Payment is due net (30) days from the date of invoice being received. The client shall be liable for late payments charges immediately after being late after net (30) days. Client will incur finance charges at the rate of 15% APR. If your account has any unpaid invoices overdue by more than 10 days, you will be notified and LHSS may opt to discontinue service. Failure to pay any invoice within 30 days of the due date will result in account termination without further notice. Non-payment of any invoice does not release the client from any amount due at the time of termination. All amounts due plus late charges, if any, will be referred to an outside collection agency and law firm for collection.

3 CHANGES.

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Client may, with the approval of LHSS, issue written directions within the general scope of Security Services to be ordered. Such changes (the "Change Order") may be for additional work or LHSS may be directed to change the direction of the work covered by the Task Order, consistent with all applicable laws, but no change will be allowed unless agreed to by LHSS in writing.

4 STANDARD OF CARE.

LHSS warrants that its services shall be performed by personnel possessing competency consistent with applicable industry standards, who are both licensed by the Department of State, have prior to appointment for employment at LHSS, been subject to a comprehensive character background investigation, personal interview, submitted to fingerprint screening, screened for sex offender status, department of corrections check, and pre-employment drug screening. No other representation, express or implied, and no warranty or guarantee are included or intended in this Agreement, or in any report, opinion, deliverable, work product, document or otherwise. Furthermore, no guarantee is made as to the efficacy or value of any services performed. THIS SECTION SETS FORTH THE ONLY WARRANTIES PROVIDED BY LHSSCONCERNING THE SERVICES AND RELATED WORK PRODUCT. THIS WARRANTY IS MADE EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION ANY IMPLIED WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE, MERCHANTABILITY, NON-INFRINGEMENT, TITLE OR OTHERWISE.

5 LIMITATION OF LIABILITY FOR LOSS.

- 5.1 The parties acknowledge that LHSS has been retained to provide services to Client as a deterrent against loss and/or damage from criminal and/or other prohibited acts on or about the Protected Premises, and not as an insurer against all or any such loss or damage.
 - 5.2 It is further acknowledged by the parties that the amounts payable to LHSS under this Agreement are based upon the value of the services rendered and are unrelated to the value of Client's property, both real and personal, or the property of third parties located in or about the Protected Premises. Client therefore acknowledges and agrees that LHSS is making no guarantee or warranty either express or implied that its services will absolutely avert and/or prevent all or any loss or damage to the Protected Premises.
- 5.3 Client agrees that it will hold harmless and indemnify, defend, and protect LHSS, from and against all lawsuits and costs of every kind pertaining to the Client's use of the security services including its employees, officers, agents and assignees, against all losses and damages, reasonable legal fees due to the Developer's infringement of the intellectual rights, to the Protected Premises suffered by Client or any third party as the result of ordinary or gross negligence and/or any and all occurrences and/or conditions on or about the Protected Premises beyond LHSS's reasonable control.

6 MISCELLANEOUS.

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- 6.1 <u>Insolvency and Adequate Assurances:</u> If reasonable grounds for insecurity arise with respect to Client's ability to pay for the Services in a timely fashion, LHSS may demand in writing adequate assurances of Client's ability to meet its payment obligations under this Agreement. Unless Client provides the assurances in a reasonable time and manner acceptable to LHSS, in addition to any other rights and remedies available, LHSS may partially or totally suspend its performance while awaiting assurances, without any liability.
- 6.2 Severability: Should any part of this Agreement for any reason be declared invalid, such decision shall not affect the validity of any remaining provisions, which remaining provisions shall remain in full force and effect as if this Agreement had been executed with the invalid portion thereof eliminated, and it is hereby declared the intention of the parties that they would have executed the remaining portion of this Agreement without including any such part, parts, or portions which may, for any reason, be hereafter declared invalid. Any provision shall nevertheless remain in full force and effect in all other circumstances.
- 6.3 <u>Modification and Waiver</u>: Waiver of breach of this Agreement by either part shall not be considered a waiver of any other subsequent breach.
 - 6.4 Independent Contractor: LHSS is an independent contractor of Client.

6.5 Notices: Client shall give LHSS written notice within one hundred eighty (180) days of obtaining knowledge of the occurrence of any claim or cause of action which Client believes that it has, or may seek to assert or allege, against LHSS, whether such claim is based in law or equity, arising under or related to this Agreement or to the transactions contemplated hereby, or any act or omission to act by LHSS with respect hereto. If Client fails to give such notice to LHSS with regard to any such claim or cause of action and shall not have brought legal action for such claim or cause of action within said time period, Client shall be deemed to have waived, and shall be forever barred from bringing or asserting such claim or cause of action in any suit, action or proceeding in any court or before any governmental agency or authority or any arbitrator. All notices or other communications hereunder shall be in writing, sent by courier or the fastest possible means, provided that recipient receives a manually signed copy and the transmission method is scheduled to deliver within 48 hours, and shall be deemed given when delivered to the address specified below or such other address as may be specified in a written notice in accordance with this Section.

If to LHSS: 1121 Greenfield Dr Unit 3 El Cajon CA 92021

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If to Client: Downtown El Cajon Business Partners District

Any party may, by notice given in accordance with this Section to the other parties, designate another address or person or entity for receipt of notices hereunder.

- 6.6 <u>Assignment</u>: The Agreement is not assignable or transferable by Client, except as agreed by both parties in writing. This Agreement is not assignable or transferable by LHSS without the written consent of Client, which consent shall not be unreasonably withheld or delayed.
- 6.7 <u>Disputes</u>: LHSS and the Client recognize that disputes arising under this Agreement are best resolved at the working level by the parties directly involved. Both parties are encouraged to be imaginative in designing mechanism and procedures to resolve disputes at this level. Such efforts shall include the referral of any remaining issues in dispute to higher authority within each participating party's organization for resolution.

Failing resolution of conflicts at the organizational level, LHSS and Client agree that any remaining conflicts arising out of or relating to this Contract shall be submitted to non-binding mediation unless LHSS and Client mutually agree otherwise. If the dispute is not resolved through non-binding mediation, then the parties may take other appropriate action subject to the other terms of this Agreement.

6.8 <u>Section Headings:</u> Title and headings of sections of this Agreement are for convenience of reference only and shall not affect the construction of any provision of this Agreement.

- Representations: Counterparts: Each person executing this Agreement on behalf of a party hereto represents and warrants that such person is duly and validly authorized to do so, on behalf of such party, with full right and authority to execute this Agreement and to bind such party with respect to all of its obligations hereunder. This Agreement may be executed (by original or tele-copied signature) in counterparts, each of which shall be deemed an original, but all of which taken together shall constitute but one and the same instrument.
- 6.10 <u>Non-solicitation of Employees</u>: During and for one (1) year after the term of this Agreement, Client will not solicit the employment of, or employ LHSS's personnel, without the LHSS's prior written consent.
- 6.11 Governing Law and Construction: This Agreement will be governed by and construed in accordance with the laws of the State of California, without regard to the principles of conflicts of law. The language of this Agreement shall be deemed to be the result of negotiation among the parties and their respective counsel and shall not be construed strictly for or against any party.
 - 6.12 Entire Agreement; Survival: This Agreement, including any Exhibits, states the entire Agreement between the parties and supersedes all previous contracts, proposals, oral or written, and all other communications between the parties respecting the subject matter hereof, and supersedes any and all prior understandings, representations, warranties, agreements or contracts (whether oral or written) between Client and LHSS respecting the subject matter hereof. This Agreement may only be amended by an agreement in writing executed by the parties hereto. Additional services may be added at anytime by request of the client and agreement by LHSS. Such service or services shall be deemed to be consistent with the warranties established herein.
- 6.13 Force Majeure: LHSS shall not be responsible for delays or failures if such delay arises out of causes beyond its control. Such causes may include, but are not restricted to, acts of God or of the public enemy, fires, floods, epidemics, riots, quarantine restrictions, strikes, freight embargoes, electrical outages, computer or communications failures, and severe weather, and acts or omissions of subcontractors or third parties.
- 6.14 Term & Termination: This agreement is in full effect after first payment is received by client. Contract will automatically renew if not cancelled in accordance with this agreement for three terms of a calendar year. For any reason the client wishes to end or cancel the contract notice is to be given, client agrees to payout all remaining unpaid calendar fee's immediately upon cancelation of said contract within net (5) days of cancelation. If payment is not received 6.4 late payment policy is applied including late fee's, court fee and any other fees associated with collection of payment.

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31 488 191 02 00 Silverman Family T 32 488 152 41 00 Lovas Tonya 33 488 083 09 00 Christopher Alex In 34 488 152 34 00 Clark Samuel 35 488 083 01 00 Robert Shamoun	
32 488 152 41 00 Lovas Tonya 33 488 083 09 00 Christopher Alex In 34 488 152 34 00 Clark Samuel 35 488 083 01 00 Robert Shamoun	115 Rea Ave
32 488 152 41 00 Lovas Tonya 33 488 083 09 00 Christopher Alex In 34 488 152 34 00 Clark Samuel 35 488 083 01 00 Robert Shamoun	rust 115-117 E Main St
34 488 152 34 00 Clark Samuel 35 488 083 01 00 Robert Shamoun	116 W Douglas Ave
35 488 083 01 00 Robert Shamoun	
	118 W Douglas Ave
36 1488 172 20 00 Wakuhde Game 1	119-123 N Magnolia Ave
	119-137 W Lexington Ave
37 468 083 08 00 Borrelli, Ralph A. Ir	
38 488 152 40 00 Talton Jacinda N	120 W Douglas Ave
39 488 072 44 00 El Cajon Hotel, LP	120-128 Rea Ava
40 488 162 13 00 Shortridge Terry &	Mary 120-180 W Lexington Ave
41 488 152 33 00 Jadee & Rod Gonza	les 122 W Douglas Ave
42 488 191 03 00 Malikyar, Daoud M	Trust 123 E Main St
43 488 083 11 00 Borrelli, Ralph A. Jr	. 124 E Main St
44 488 152 39 00 Carlen D Kelly Trus	124 W Douglas Ave
45 487 192 55 00 Corners Pleza Lic	124 W Main St #240
46 488 152 32 00 Latesha Hopson	126 W Douglas Ave
47 483 330 33 00 Madison Avenue Pro	
48 488 200 02 00 GBJ Properties LLC	operty Lic 126-128 E Madison Ave
49 487 331 04 00 Jack In The Box Inc	127 E Lexington Ave
50 488 152 31 00 Mis Phillips	127 E Lexington Ave
51 486 083 12 00 Borrelli, Ralph A. Jr	127 E Lexington Ave
52 488 112 25 00 Brain & Michele Fer	127 E Lexington Ave 127 Van Houten Ave 128 W Douglas Ave

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53	488 152 24 00		130 W Douglas Ave
54		L H Avocado Inc	131 Avocado Ave
55	488 191 04 00	Garden View Properties LLC	131 E Main St
56	488 191 09 00	Unarius Educational Foundation	131 N Magnolia Ave
57		Olaf Wieghorst Museum Foundation	131 Rea Ave
			,132 W Douglas Ave
58	498 151 21 00	Pedersen Family 2001 Trust	132-144 S Orange Ave
		Promenade Square L L C	133 W Main St
		Steeps Sheridan D	134 W Douglas Ave
61			136 W Douglas Ave
	488 152 29 00	For the contract of the contra	·· · · · · · · · · · · · · · · · · · ·
63		Toma Ehab	138 W Douglas Ave
64	488 083 13 00		140 E Main St
	488 152 28 00	The state of the s	140 W Douglas Ave
		Zeman Victor W&Sarah C Family Trust	
	488 152 21 00		142 W Douglas Ave
		Malikyar, Daoud M. & Nadia	143 E Main St
	488 152 27 00	A term a statement for a charge of a statement for a state of the statement of the statemen	144 W Douglas Ave
		G G&L Marroujo LLC	144-148 E Main St
		ng to the gardinary of the first of the court of the first court of the court of th	145 E Lexington Ave
72	488 191 15 00	Unarius Educational Foundation	145 S Magnolia Ave
		Lafarga Guillermo M Revocable Trust 0:	145-155 E Main St
74	488 111 14 00	G&K Management Co Inc	146 Ballantyne St
75	488 152 20 00	Moore-Kochlacs Peter G & Emma C	146 W Douglas Ave
76	488 191 16 00	Unarius Educational Foundation	147 S Magnolia Ave
77	488 072 43 00	El Cajon Hotel, LP	148 Res Ave
78	488 151 14 00	J&M Russo Family Trust	148 S Orange Ave
79	488 152 26 00	Harvey Moore	148 W Douglas Ave
80	488 083 27 00	City of El Cajon	149 Rea Ave
81	488 152 19 00	Salgado Richard & Luz J	150 W Douglas Ave
82	482 301 05 00	150 West Madison L L C	150 W Madison Ave
		Claydelle Healthcare Inc	151 Claydelle Ave
	488 231 18 00		151 Claydelle Ave
			151 Claydelle Ave
	APPENDIT	Sweetwood James R & Darlene S	151 S Sunshine Ave
	487 331 05 00		151 Van Houten Ave
	488 152 25 00		152 W Douglas Ave
	488 152 18 00	ري يا يا دود ديد مين بموود چاووند ده هم محمد مستو سيفت مستو	154 W Douglas Ave
		(who agreement in a control of the c	155 Main St
	488 083 15 00		156 E Main St
	488 083 16 00	the same of the sa	156 E Main St
1 2 ×	488 191 N7 00	161 Fort Main Chack 11	158 E Main St
74 0E	487 177 27 00	161 East Main Street LLC EAST COUNTY RESPITE-HOME CARE IN	164-188 W Dark Ave
30	4RR 101 NR AN		
96	487 267 04 00	Naraghi Investment Group L L C San Diego Metropolitan Transit	165-169 E Main St 166 S Marshall Ave
	468 010 23 00	Cobri Chemoun	466 Malla Ava
	400 003 10 00	Parlanta Planta III Sa	166 Wells Ave
99	466 063 18 00	Ralph Borrelli Jr	168 E Main St
100	488 010 13 00		172 Wells Ave
1 2021		, -,,-,,, , ,,,,,,,,,,,,,,,,,,,,,,,,,,,	172-174 E Main St
		Ploneer Brothers LLC	175 W Lexington Ave
			175 W Main St
104	488 083 20 00	Marrujo Gabriel F	176-178 E Main St

	l A	В	C
105		James Knapp Living Trust	181 Reg Ave
106	488 083 27 00		182 E Main St
107	482 302 06 00	JONES REGINALD H&VICKI L	185 W Madison Ave
109	488 083 22 00	Marrujo Guadalupe	188 E Main St
100	488 101 14 00	**************************************	190 E Douglas Ave
		Ahn Family 2007 Trust 06-12-07	
			190 N Magnolia Ave
		Marrujo Guadalupe	194 E Main St
	487 192 54 00		194 W Main St
	487 192 47 00		198 W Main St
		County of Sen Diego	200 Magnolia Ave
		Corydon & Kathleen Dwight	200-210 Van Houten Ave
116	488 192 08 00	County of San Diego	201 E Douglas Ave
117	488 211 21 00		201 E Main St
			205 Claydelle Ave
		Harvest Time Assembly Of God Church	
		Valley Congregation Of Jehovahs Witne	
			215 W Lexington Ave
		منيير بعبو فيتحدث منته بسياسي وساهون فطاها فالأفاوي المطاب	220 Avocado Ave
		ng kanananananan mada kapada bagan darah sama ana ara kara kapangan karan karan karan darah saman darah karan d	
			220 W Main St
			221-225 E Main St
		and the second of the second o	222 W Madison Ave
			224 W Douglas Ave
127	487 171 50 00		225 W Madison Ave
		detrant and an armed a state of the state of	226 Avocado Ave
129	488 161 02 00	Arbaugh Marital Trust 08-09-84	227-231 W Douglas Ave
130	488 211 06 00	femore different properties, where he is a summary as a property as in	229 E Main St
			230 Douglas St
			230-292 Avocado Ave
133	488 151 22 00	AMRE Property LLC	231 W Main St
134	487 173 37 00	Rogers Family Trust	234 N Magnolla Ave
135	488 222 01 00	Ginkel Bypass 07-22-88	235 E Lexington Ave
		the second property of	237 E Main St
			237 W Main St
		Western Consulting & Ancillary Services	
130	488 211 04 00	Ronald I Bain	245 E Main St
		David & Solveig Bassham	250 E Douglas Ave
		The make a branch and community of the second contract of the second of	
		tang replace and the following of the party and account to the party of the party o	251 E Main St
		TO THE PROPERTY CONTROL OF THE PROPERTY OF THE PARTY OF T	255 W Douglas Ave
		Sweeney Family Trust	260 W Douglas Ave
	488 211 01 00	gradiant strategradus company approximation and a construction of the construction of	261 E Main St
	488 211 02 00		261 E Main St
146	488 162 16 00	Pfuhl, John W Trust	266 S Magnolla Ave
147	488 221 31 00		269 E Lexington Ave
		I reference and a financial contraction of the cont	270 E Douglas Ave
		Robert E. Lewis Trust	275 E Douglas Ave #101
			275 E Douglas Ave #102
			275 E Douglas Ave #103
			275 E Douglas Ave #104
			275 E Douglas Ave #105
154	488 212 17 10	Wenbourne, Thomas E & Deborah L	275 E Douglas Ave #106
			275 E Douglas Ave #107
		a community of the same of the	275 E Douglas Ave #108
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157		Buchenau, Thomas & Susan	275 E Douglas Ave #109
		Buchenau, Thomas & Susan	275 E Douglas Ave #110
150	488 212 17 03	Kitay Howard A Trust 11-08-07	275 E Douglas Ave #111
150	488 212 17 16	Valle De Oro Financial	275 E Douglas Ave #111
161	488 212 17 15	Valle De Oro Financial Services Inc	275 E Douglas Ave #113
167	488 212 17 04	Bacal, Dan & Robin	275 E Douglas Ave #114
		Collins Family Trust	
		Robinson, Russel K & Mary A	275 E Douglas Ave #115
		Wilson Renae L 01-27-06	275 E Douglas Ave #116 275 W Madison Ave
		MDT Investments LLC	
166	1400 221 32 00	Claydelle Douglas LLC	277 E Lexington Ave
			290 E Douglas Ave
168	1488 102 15 00	Southern Calif. Developent Corp. Of V	
169	466 451 43 66	MDT Investments LLC	291 E Lexington Ave
170	468 151 17 00	Bert & Bob Investment Company	291 W Main St
		Goertz Family Revocable Trust	300-350 W Douglas Ave
	488 040 08 00	North Island Federal Credit Union	.301 N Magnolia Ave
	487 341 05 00		301-345 W Main St
	488 231 22 00		303-305 E Main St
		Elias & Khadra Totah	306-312 Bellantyne St
		Christ Temple Apostolic Church	309 Prescott Ave
		Christ Church Of El Cajon	311 Highland Ave
178	487 192 52 00	San Diego Credit Union	312 W Main St
179	488 172 18 00	Naylor Decedents Exemption Trust 10-	314 S Magnolia Ave
180	488 040 11 00	J B M M D Lic (Aka Motoworld)	315-327 N Magnolia Ave
181	488 231 03 00	Freer, Graham & Dlane	321 E Main St
		Ocean Star Properties	321-325 Van Houten Ave
		Agostini James A	323 E Main St
		City Of El Cajon	326 N Magnolla Ave
		Agostini James A	327-333 E Main St
		330-360 N Magnolia Lic	330-360 N Magnolla Ave
		Robin Spearing	333 W Lexington Ave
		Steven Balleys	337 W Madison Ave
189	487 351 18 00	Judith P Tilaro	338 W Lexington Ave #214
190	488 241 41 00	BRRB Investment LLC	343 E Lexington Ave
191	488 231 26 00	A M J Properties Lic	343 E Main St
	488 040 14 00		345 Wells Ave
193	487 331 01 00	Verduzco Yisela	351 W Main St
		Romero Rose M Trust	353 E Park Ave
		Hellwig Peter K & Kathryn	359 W Madison Ave
		Silva Sal A Family Trust	360 W Lexington Ave
		MDA El Cajon One LLC	367-389 N Magnolla
		East County Mortuary Inc	374 N Magnolia Ave
		Jenkins Enterprises Of Neveda L L C	375 W Madison Ave
		Chanda Family Trust 05-06-10	388 E Main St
	487 192 53 00		390 W Main St
202	487 331 02 00	Jack In The Box % Wong Family Trust	393 W Main St
203	487 172 49 00	Collins Family Trust	396 N Magnolia Ave
204	487 273 06 00	San Diego Metropolitan Transit	398 S Marshall Ave
		Morraine E Stangi Trust	399 N Magnolia Ave
		Kapatanios Properties Ii L L C\	401 W Main St
		Wong Family Trust	405 N Magnolia Ave
208	482 282 03 00	Sawa Shialmon T & Layla	407 W Madison Ave

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209	488 112 67 00	The Southland Corp.	410 E Main St
		Chaldean American Association	414 N Magnolla Ave
		Yousif Family Trust 02-09-11	421 E Main St
		Savio & Stavro Inc	422 E Main St
	488 232 03 00	Property Management and the State of the Sta	423-437 E Main St
	487 331 22 00	Jala Inc	425 W Main St
	487 331 23 00	· · · · · · · · · · · · · · · · · · ·	435 W Main St
		Brikho Capital Inc	437-447 W Douglas Ave
	487 160 07 00	ABS Family Trust 7-12-16	444 W Main St
	488 232 04 00		and the continuence of the conti
	487 331 29 00		445 E Main St
		Johnson Family Trust	449-469 W Douglas Ave
			450-482 W Douglas Ave
221	192 121 22 22	Dedrick Family Properties LLC Guerrara Family Trust	451-455 N Magnolla Ave
222	48/ 1/1 3/ 00	Guerrara Family (Fust	456 N Magnolio Ave
		THT No 005579	450 N Magnolla Ave
		Northgate Hospitality	461 N Magnolla Ave
	488 010 27 00		463-467 N Magnolla Ave
		ABS Family Trust	464 W Main St
227	488 010 40 00	Mehul Hospitality Lic	:471 N Magnolla Ave
		Perry Eulmi Trust 5-9-03	475 N Magnolla Ave
		Kazemi Aalem Revocable Trust 06-08-0	all the second and the second
			480 N Magnolia Ave
	488 112 20 00		484-490 E Main St
	487 331 24 00		489 W Main St
		Anderson Keith R 2003 12-23-03	490 N Magnolla Ave
234	488 112 21 00		502 E Main St
		Johnnys Shell	515 N Magnolla Ave
		UMRA Investments LLC	518-536 E Main St
		Ablahad Raphael& Gurgis Bedria Trust	
238	488 233 01 00	Family Health Centers of San Diego Inc	525 E Main St
		Alpine Ranch Estates 2012 LLC and New	531-565 N Magnolia Ave
		Firas Miskina Mayki Allos L L C	533 W Main St
241	488 233 02 00	Eloise & Edwina Foster	533-545 E Main St
		Firas Miskina Mayki Allos L L C	537 W Main St
		G6 HOSPITALITY PROPERTY LLC	550 Montrose Ct
244	488 112 23 00	UMRA Investments LLC	550-554 E Main St
245		Michael Kechi	553-557 W Main St
		HB Montrose LLC	555 Montrose Ct
		Eloise & Edwina Foster	555 W Main St
248	487 122 40 00	El Cajon Storage Lic	556 W Main St
249	498 112 24 00	Tahiti Investments LLC	562-566 E Main St
250	488 239 04 00	U S Credit Bancorp Inc	575 E Main St
		Webster Eddle M&Linda S Family Trust	
		Webster E&L Family Limited Partnership	
		Michael Kelly Trust	620 E Main St
		Cunningham Investments Lic	623 W Main St
255	488 233 05 00	Goward Shirley A	665-669 E Main St
256	488 233 06 00	Colson Edward E III II-02-95	677 E Main St
257	488 233 08 00	Dietsch M Monica	689 E Main St
258	487 122 49 00	Uteracy First Charter Schools	698 W Main St
259	487 122 48 00	Literacy First Charter Schools	698 W Main St
260	487 302 29 00	Bal Investment L L C	701 W Main St

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261		LAWAND HOLDINGS LLC	737-747 W Main St
	* * · · · · · · · · · · · · · · · ·	Saul & Maria Bejarano	813 W Main St
		Ohringer John I& Paulson Emily J c/o V	
		905 WEST MAIN LLC	905 W Main St
		Hawes Jonathan W	907 W Main St
		Rus Florin-Gabriel	925 W Main St
		Rus Florin-Gabriel	935 W Main St
	487 282 31 00	Rus Florin-Gabriel	939 W Main St
	488 232 29 00	L H Avocado Inc	Avocado Ave
270	488 111 34 00	M&A Investment Group LLC	Ballantyne St
The state of the state of		Garden View Properties	Douglas Ave
272	488 191 12 00	Garden View Properties	Douglas Ave
		Garden View Properties	Douglas Ave
	488 212 20 00	City Of El Cajon	Douglas Ave
275	487 331 26 00		Douglas St
276	488 192 09 00	City Of El Cajon	E Douglas St
277	488 212 22 00	City Of El Cajon	E Douglas St
	488 111 30 00	City Of El Cajon	E Main St
	488 111 28 00	City Of El Cajon	E Main St
	488 212 19 00	City Of El Cajon	Lexington Ave
	488 111 32 00	County of San Diego	Magnolia Ave N
	488 111 31 00	State of California	Magnolia Ave N
	488 072 38 00	City of El Cajon	Magnolia Ave N
	482 301 03 00	500 N Magnolia Avenue LLC	Magnolia Ave N
	482 301 06 00	7973 North LG LLC	Magnolia Ave N
	483 330 22 00	Alpine Ranch Estates 2012LLC	Magnolia Ave N
		San Diego Gas & Electric	Mein St
		San Diego Gas & Electric	Main St
		San Diego Gas & Electric	Main St
	and the second s	Verduzco Yisela	Main St
		Family Health Centers of San Diego Inc	Main St
			Main St E
		Jack In The Box % Wong Family Trust	Main St W
		Rus Florin-Gabriel	Main St W
		Christopher Alex Investments SD LLC	Property of the second of the
	487 192 51 00	famour in an armone in the second	Sunshine Ave N
		South Sunshine Associates LP	Sunshine St S
		Family Health Centers of San Diego Ind	
		Promenade Square L L C	W Main St
300	487 281 31 00	Clifton Mark A	W Main St

2025 Budget

•	2025 Buaget
Income	#415.000.00
PBID Tax Income	\$415,000.00
PBID Direct Tax Income	\$155,000.00
Reserves	\$10,000.00
Total Income	\$580,000.00
Cajon Classic Cruise	i.
Car Show Organizer (Steve)	-\$7,310.00
Printing	-\$2,500.00
City Permit	-\$4,250.00
City Insurance	-\$2,000.00
Total Expense	-\$16,060.00
Dinner and a Concert	
Sound and Booking	-\$15,000.00
Bands	-\$40,000.00
Restrooms	-\$12,000.00
Security	-\$3,000.00
City Permit	-\$3,500.00
City Insurance	-\$3,850.00
Total Expense	-\$77,350.00
America on Main Street	
Sponsorship	-\$16,800.00
Sound and Booking	-\$1,200.00
Bands	-\$2,000.00
Total Expense	-\$20,000.00
Hauntfest on Main	
Candy	-\$5,000.00
Sponsorship	-\$10,500.00
Sound and Booking	-\$4,500.00
Total Expense	-\$20,000.00
Holiday Lights on Main	
Santa	-\$200.00
Ice Rink	-\$5,500.00
Restrooms	-\$2,000.00
Tree Security	-\$12,000.00
City Permit	-\$561.00
City Insurance	-\$1,750.00
Advertising	-\$2,000.00
Signage	-\$3,000.00
Total Expense	-\$27,011.00

Artival	
Bands	-\$6,000.00
Sound	-\$1,500.00
Security	-\$600.00
Stage	-\$5,000.00
Canopies	-\$2,758.00
Restrooms	-\$1,363.00
Fencing	-\$1,250.00
City Permit	-\$1,200.00
City Insurance	-\$1,750.00
Advertising	-\$5,000.00
Signage	-\$1,500.00
Total Expense	-\$27,921.00
Management Fees	
Audit & Tax Prep	-\$5,500.00
Nonprofit Liability Insurance	-\$3,500.00
Legal Fees	-\$4,500.00
Constant Contacts	-\$4,080.00
Social Media and Web	-\$4,500.00
Executive Director	-\$150,000.00
Total Expense	-\$172,080.00
Clean & Safe	
ECTLC Clean	-\$120,000.00
Light House Security	-\$80,000.00
Total Expense	-\$200,000.00
Beautification	
Changing String Lights	-\$5,000.00
Installing Christmas Wreaths	-\$2,500.00
Seasonal Plants	-\$12,000.00
Total Expense	-\$19,500.00
	Ψ1/,500.00
Total Expenses	-\$579,922.00